Dear B&H Customer,

I have a favor to ask. But first:

You’re holding the culmination of 15 months of work – The B&H Professional Video SourceBook. We’ve put a lot of effort into making it a one-stop source for everything and anything in the world of professional and broadcast video, and audio for video.

Volume 1 is your resource for production. Volume 2 covers post-production. They’re organized as usefully and naturally as possible.

But I need a favor. We have some important decisions to make about our SourceBooks, our catalogs, our website, and how they fit together. Here’s why:

Google is amazing. With it and enough time you can find just about anything you want on the web. We think the B&H SourceBook has its own advantages, though:

■ The information is all at your fingertips. No more hours wasted searching Google.
■ The SourceBook is easy to navigate. Companies are listed alphabetically in each of the 18 sections.
■ In the SourceBook you’ll see products you never knew existed. Before you search Google you have to know what you’re looking for.
■ You’ll find much more in-depth information here than on the web. And you can trust it. Our writers are professionals who know audio and video, and worked closely with the manufacturers to ensure accuracy.

Information. That’s what B&H is all about. Whether you’re in our Manhattan superstore, calling us, or using our website, we will never try to sell you anything. We figure if we take care of you, you’ll come back, and recommend us to your colleagues.

So if you’re willing, please send an e-mail to my personal inbox:
sam@bhphotovideo.com
I want to hear from you.

Sincerely,

Sam Goldstein
President & CEO

420 Ninth Avenue
New York, NY 10001

www.bhphotovideo.com
B&H is now more accessible than ever. No matter how you choose to contact us: friendly service with a personal touch on the phone, our detail-rich website, convenient fax, or by mail (order form in back of sourcebook), you’ll receive our legendary B&H customer service before, during, and after your sale, backed by the integrity, huge inventory, and low prices that only an industry leader can provide.

We have omitted pricing on various products in the SourceBook for the following reasons:
1. Our regular discount prices for many products are much lower than the manufacturer’s minimum suggested advertising price.
2. Unpredictable price changes that will inevitably occur during useful life of the SourceBook.

Rules & Policies:
• Educational tapes and books, once opened
• Underwater equipment, once submerged
• Special Order merchandise
• Any computers built or modified by B&H to customer’s specs
• Original manufacturer computers, software and hardware, once opened

No Returns/Exchange On:
• Test all equipment after reading instruction manuals
• Carefully inspect that all merchandise is accompanied by all items
• Verify that you received all ordered items
• Any damage or missing item to your order must be reported within 2 business days from the date of receipt
• Until satisfied with your order...
• ...Do NOT cut, write on or discard ANY of the packaging materials such as boxes, instructions, styrofoam inserts, plastic bags, etc.
• ...Do NOT fill out the manufacturer’s warranty cards or rebate coupons
• Retain your invoice

When you receive your order, please follow these instructions:

We endeavor to ship every order within 24 hours of receiving it. Shipments are generally made via UPS 3-Day Service within the continental U.S.A. (Orders to Post Office boxes will be sent via US mail. Oversized merchandise will be shipped via truck.) For faster delivery, 2nd day air and next day air service are available. Detailed shipping information is listed in the back of this catalog.

When you receive your order:

RETURN/EXCHANGE POLICY

At B&H our goal is to ensure you are completely satisfied with your purchase. If, for whatever reason, you are dissatisfied with your purchase, you can return it to B&H within 15 days of receiving the item(s). Subject to the rules and policies set forth below, we’ll gladly exchange it for another item or give you a refund for the full amount of the original purchase price (excluding shipping charges), whichever you prefer. All returned or exchanged items must be in new condition, unregistered, in their original box, and include all packing material, blank warranty cards, manuals, and all accessories.

No Returns/Exchange On:
• TV’s, combos and monitors 37” and larger, once opened
• All consumable items (e.g., film, tapes, paper, bulbs, CD, DVD’s, etc.) once opened
• Original manufacturer computers, software and hardware, once opened
• Any computers built or modified by B&H to customer’s specs
• Special Order merchandise
• Underwater equipment, once submerged
• Educational tapes and books, once opened

Defective items may be repaired or exchanged at our discretion for the same or manufacturer’s equivalent model only.

Rules & Policies:
• Items with timers must show less than 120 min use. Items with shutter counters must show less than 200 exposures. • If any of the above conditions are not met, B&H reserves the right to refuse the return or charge a restock fee of not less than 15%, at our sole discretion. • Refunds on returned items will be credited to the same payment method by which the purchase was made. If it was paid by check, the refund will only be made by check after 10 business days have elapsed from the date of purchase. • The B&H Gift Card is redeemable for a personal touch on the phone, our detail-rich website, convenient fax, or by mail (order form in back of sourcebook), you’ll receive our legendary B&H customer service before, during, and after your sale, backed by the integrity, huge inventory, and low prices that only an industry leader can provide.

Prices are valid at the time of publication, Sept. 2008 and are subject to change without notice. Specifications are those that have been supplied to us by the manufacturers and are subject to change without notice. Photos and tables are for illustration purposes and are subject to change without notice. Not responsible for typographical errors. © 2008 B&H Photo-Video-Pro Audio
INFORMATION, QUOTES, ORDERS:
CALL: 212-444-6797 • 800-851-4891
FAX: 212-239-7746
E-mail: gsas@bhphotovideo.com

INFORMATION, QUOTES, ORDERS:
CALL: 212-239-7503 • 800-947-8003
FAX: 212-239-7509
E-mail: emailbids@bhphotovideo.com

Over 150,000 products on six GSA schedule contracts
www.bhphotovideo.com/federal

• Dedicated to Federal Customers
• Streamlined Procurement Process
• Immediately updated GSA Pricing
• Clear delineation of Contract and Open Market Items
• FREE SHIPPING (GSA Items under 70 lbs)
• Easy Navigation / Powerful Search engine
• We ship to all APO and FPO destinations
• 1-day turnaround in special situations

DIRECT POINT OF CONTACT
Your dedicated Account Executive manages your account with personal service to ease and expedite the procurement process. B&H’s seasoned professional staff is available to you via your Account Executive, who will answer your questions and support any special or unique requests.

Air Force & Defense Agencies
Contact: Izzy Friedman
E-mail: izzyf@bhphoto.com

Civilian & Independent Agencies
Contact: Erwin Goldstein
E-mail: erwing@bhphoto.com

Army, Navy, Marines & DHS
Contact: Stuart Honickman
E-mail: stuarth@bhphoto.com

Federal Supply Schedule | Product Category Schedule | Contract No.
--- | --- | ---
36 | The Office, Imaging, and Document Solutions | GS-25F-0034P
58 | Professional Audio/Video Telecommunication and Security Solutions | GS-03F-0022R
67 | Photographic Equipment – Cameras, Photographic Printer and related supplies and services (Digital and Film-based) | GS-02F-0208P
70 | General Purpose commercial information Technology Equipment, Software, and Services | GS-35F-0678R
75 | Office Products/Supplies and Services and New Products/Technology | GS-02F-0011P

Federal ID: 13-2768071
Cage Code: 2Y053
DUNS: 116012659
Business Size: Large

STATE & LOCAL GOVERNMENT

A winning combination of first-class service, skill, quality and — above all — an emphasis on customer satisfaction, enables us to present you with an unsurpassed shopping experience while still providing you with the most competitive pricing available.

• We currently work hand-in-hand with numerous government municipalities throughout the country, and have earned Preferred Vendor status with many.
• Dealing with an array of Federal, Local and State government agencies, we are very adept at handling the most complex buying processes, procedures and policies involved.
• We service and maintain many State, City and Municipal contracts throughout the US, and are constantly adding more to our portfolio.
• We offer exclusive government agency discounts on products and shipping costs.

We are proficient in all e-procurement services. We are able to assist you with any e-procurement systems you may utilize such as Ariba, SciQuest, and others, thereby offering you:
• Instant online access to thousands of photo, video, pro-audio, and computer-related products.
• An online preferred pricing program.
• Greater efficiency, reliability, and reduced costs.

In dealing with government agencies, we understand that individual agencies may have unique buying procedures that need to be addressed, and that “time is always of the essence.” Therefore, we are proficient in handling each individual case with the amount of personal attention it requires, and have specialized services to support your bottom-line needs, such as:
• Modern warehouses with an inventory of over 198,000 items, to ensure that orders are fulfilled and processed in a timely manner.
• Orders that leave our warehouse within 24-48 hours of processing.
• A designated, highly-competent customer service team designed to handle any government related matters that may arise.

INFORMATION, QUOTES, ORDERS:
CALL: 212-239-7503 • 800-947-8003
FAX: 212-239-7509
E-mail: emailbids@bhphotovideo.com
Choosing equipment from the myriad offerings in the marketplace can indeed be daunting; choosing equipment that meets the educational needs of others is an even greater responsibility.

Dedicated to your Educational Orders

• The Education Department at B&H was established to provide you with all the information you need to obtain the right products for your institution’s requirements, within your specified budget.
• More than just a camera store, B&H is your source for sound systems, video recording and playback equipment, print output equipment and related media, computer equipment, and the broadest range of audio-visual gear you are likely to find anywhere.

One-Stop Hassle-Free Shopping

• At B&H, one-stop shopping is more than a catch phrase. Each of our Education Department customers is assigned a personal Account Executive to make certain that their purchase fulfills their needs.

Compliance for Procurement

The Education Department at B&H is currently compliant with e-procurement software and services such as Ariba, SciQuest, and others. Special attention will be afforded to quantitative bids and RFQ’s (Request for Bids). To assure that you get the best performance from equipment purchased at B&H, system installations are available in New York State. Our installations and consultations are carried out by certified CEDIA specialists. We update our product pricing daily to ensure optimal value for your budget.

We are the Preferred Vendor and have contracts with numerous Universities, Colleges, School Districts and K-12s.

For professional advice, the best price, and equally important, the best service in the industry, contact the Education Department at B&H.

GETTING THE SPECIAL ATTENTION YOUR CORPORATION DESERVES CAN BE VERY DIFFICULT. HERE AT THE B&H CORPORATE MARKETING & SALES DEPARTMENT YOUR CORPORATION CAN BE ASSURED THEY WILL RECEIVE TOP-NOTCH TREATMENT FROM PROFESSIONALS WHO DO WHAT THEY DO BEST. WE WOULD LIKE TO HELP ADDRESS YOUR ORGANIZATION’S CORPORATE NEEDS FROM START TO FINISH.

Dedicated to your Corporate Orders

The B&H Corporate Marketing & Sales Department was established to help corporations explore B&H’s vast product lines in order to satisfy their needs. This division has experts who have extensive knowledge of products and services and will work within your corporation’s budget. We understand that a corporation’s needs are very different from those of our general customers. B&H understands that time is money and when you place an order you needed it yesterday!

What can B&H Corporate Services Offer Your Corporation?

• The Corporate Marketing Team will discuss and address your company’s specific needs and provide feedback. We pride ourselves on building a trusting relationship with all of our clients.
• We will also assign your own personal B&H Corporate Account Manager to take care of your ordering needs from A-Z. Hassle-free!
• B&H offers corporate discounts not realized when you order through our general phone queue or on our website.
• B&H Corporate Marketing & Sales Department has highly-trained professionals waiting to answer all your questions relating to photo, video, broadcasting, and audio.
• In addition, we can offer custom-designed Purchasing Portals to make your corporate purchasing easier.
• Best of all, this service is included at no cost to your corporation.

Pick up the phone and arrange an appointment with the B&H Corporate Marketing & Sales Department Team today.

INFORMATION, QUOTES, ORDERS:

CALL: 212-239-7503 • 800-947-8003
FAX: 212-239-7509 • 800-743-0895
E-mail: corporatesales@bhphotovideo.com