



# The Prosumer Video

SourceBook



Third Edition  
\$6.95



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- Give you any information you need
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- Freely quote and compare prices (Manufacturer's restrictions prevent us from publishing our discount prices on many products.)
- Advise you of our unadvertised specials
- Inform you about products not listed in the SourceBook
- Keep you abreast of the latest in video technology

#### BY PHONE

Call **800-947-5525** or **212-444-5010** during business hours. When using a credit card, please have your credit card number and expiration date ready. We will need the cardholder's billing address, home and daytime phone numbers.\* Should the shipping address be different then the billing address, we will need a ship-to phone number.

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Log on to [www.bhphotovideo.com](http://www.bhphotovideo.com). Place your selections in your shopping cart, and use our secure ordering form to complete your order. Most orders will be shipped with-in 24 hours.\*

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#### BY MAIL

Mail your order to: **B&H Photo-Video-Pro Audio, 420 Ninth Avenue, New York, NY 10001**. For your convenience, an order form is provided at the end of the SourceBook. Please print your name, address, and phone number clearly. Call to confirm prices before sending in your order. If paying by credit card, please include billing and shipping addresses, credit card number and expiration date, home and daytime phone numbers, and sign your order.\* Should the shipping address be different then the billing address, we will need a ship-to phone number. If paying by check, please be sure to include shipping charges. New York State residents must include applicable sales tax, unless an exemption or resale certificate is on file with us.

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Credit card orders must include all information as it appears on the credit card account: Card Number, Expiration Date, Name of Cardholder, Billing Address, and Phone Number.



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We accept certified checks, bank checks or money orders, as well as personal checks with bank-imprinted name, up to \$30,000. Checks must be in U.S. funds and drawn on a U.S. bank, subject to approval.

#### C.O.D.:

A 10% deposit is required, payable by credit card, which must be received prior to shipment. COD balances are payable only by certified check or money order.

*\*To protect our customers from fraud, all orders are subject to verification procedures. If we cannot reach you to verify your order, there could be a shipping delay.*

Prices are valid at the time of publication, June 2004 and are subject to change without notice. Specifications are those that have been supplied to us by the manufacturers and are subject to change without notice. Photos and tables are for illustration purpose and are subject to change without notice. Not responsible for typographical errors. © 2004 B&H Photo-Video-Pro Audio, Inc.

## SHIPPING

We endeavor to ship every order within 24 hours of receiving it. Shipments are generally made via UPS 3-Day Service within the continental U.S.A. (Orders to Post Office boxes will be sent via US mail. Oversized merchandise will be shipped via truck.) For faster delivery, 2nd day air and next day air service are available. Detailed shipping information is listed in the back of this catalog.

### When you receive your order, please follow these instructions

- Verify that you received all ordered items
- Carefully inspect that all merchandise is in perfect condition
- Test all equipment *after reading instruction manuals*
- If there are any problems with your order, please call our Customer Service Department immediately at:  
Toll Free: **800-221-5743**  
In New York: **212-239-7765**
- Any damage or missing item to your order must be reported *within 2 business days from the date of receipt*
- Until satisfied with your order...  
...Do NOT cut, write on or discard ANY of the packaging materials such as boxes, instructions, styrofoam inserts, plastic bags, etc.  
...Do NOT fill out the manufacturer's warranty cards or rebate coupons
- Retain your invoice

## LEASING

B&H has joined forces with a national leasing company to offer flexible, competitive rates with a quick turn-around for establishments seeking additional equipment.

Leasing gives you the ability to conserve capital, establish credit value for future needs, and take advantage of upgrades quickly. (If structured properly, a lease has many important tax benefits. We suggest that you consult with your accountant or financial advisor.)

Various lease options are available to suit your individual requirements. We offer both the \$1.00 Buy-Out with minimal down-payment and the Fair Market Value Lease (True Lease). You may prefer a deferred payment or short term lease.

Regardless of the lease you opt for, our leasing department will help you work out a deal which will be best for your business. They will coordinate your lease/sale with our various depart-

ments and the finance company and keep you abreast of opportunities and joint ventures between B&H, manufacturers and leasing companies.

From small proprietorships to production companies, to schools and municipalities, your leasing experience with B&H is certain to be a positive one.

Call Judy Klein, our lease rep, at (212) 239-7760 #2334.

## WARRANTIES

Most items sold by B&H are covered by a manufacturer's USA International, or (only those items imported directly by B&H.) B&H Warranty. If the item has a manufacturer's warranty, and it is after the 7-day B&H Customer Satisfaction Guarantee, service calls for repairs should be referred directly to the manufacturer or their authorized service center.

## CORPORATE ACCOUNTS

We invite representatives of large Corporations and businesses to apply for open account status with B&H Photo. For more information contact our Corporate Account rep, at (212) 239-7760 or (800) 708-5444.

## GOVERNMENTS ACCOUNTS

Federal Government and Military Customers are welcome to order from us. Please call Federal Government account rep, at 800-708-5444 or 212-239-7760 ext. 2205

We welcome orders from State, City, Municipalities, Schools, Universities and College. Please fax your purchase orders to 212-239-7759. We also accept procurement cards.

## HOLIDAY SCHEDULES

When planning your purchase, please keep in mind our holiday schedule, and order early so that we can serve you better

### We Will Be Closed The Following Days:

Wednesday-Thursday.....	May 26-27, 2004	Monday-Tuesday.....	June 13-14, 2005
Sunday.....	July 4, 2004	Monday.....	July 4, 2005
Tuesday.....	July 27, 2004	Sunday.....	August 14, 2005
Thursday-Friday.....	Sept. 16-17, 2004	Tuesday-Wednesday.....	October 4-5, 2005
Thursday-Friday.....	Sept. 30-Oct. 8, 2004	Thursday.....	October 13, 2005
Thursday.....	November 25, 2004	Tuesday-Wednesday.....	October 18-26, 2005
Friday.....	March 25, 2005	Thursday.....	November 24, 2005
Sunday-Sunday.....	April 24-May 1, 2005		

Due to the extra-high volume of calls we receive in the 2 to 3 days following our extended holidays, we prolong our hours and increase our sales staff to accommodate our customers.

We appreciate your patience in your attempts to get through.

## PRICE & UPDATES

We have omitted pricing on various products in the SourceBook for the following reasons:

1. Our regular discount prices for many products are much lower than the manufacturer's minimum suggested advertising price.
2. Unpredictable price changes that will inevitably occur during useful life of the SourceBook.

Our latest and best prices and availability are always accessible at [www.bhphotovideo.com](http://www.bhphotovideo.com)

## RETURN PROCEDURES

1. Should it be necessary to return an item, you may return it for a refund or exchange, excluding any shipping charges, within a period of 14 days for Photo equipment, and 7 days for Video, Audio, and Digital equipment. Underwater equipment cannot be returned once taken under water. Processing equipment cannot be returned or exchanged once used with chemicals/chemistry. Custom Built Computers/Non Linear systems (and parts installed) cannot be returned or exchanged but can be repaired under the B&H Custom Editing Systems warranty policies only. Original Manufacturer Computers, Computer products, Printers (once ink cartridge installed), Software, Educational Tapes and Books cannot be returned once opened; if defective it can be exchanged for the same model only.
2. TV's, TV/VCR/DVD Combos, and Monitors 25" and larger, cannot be returned. Video Cameras, VTRs and Projectors must show less than 120 minutes of use. Items that require assembly, once assembled, cannot be returned. Special Order items are

not returnable. B&H will not accept any returns or exchanges on film, paper, lamps, batteries, video batteries, books, ink cartridges, memory cards, tapes, or any other consumable products or items which have been removed from "blister-pack" packaging.

3. To return an item you must call Customer Service for prior approval and obtain an RMA number. All merchandise purchased from B&H is sold in its original factory packaging with all contents as supplied to us by the manufacturer/distributor. Merchandise can be returned only if in original manufacturer's packaging, same condition as sold, with all literature/instructions/documentation and blank warranty cards. Place the manufacturer's box into a shipping carton. Please do not place stickers or shipping labels on the original manufacturer's package. Ship to us pre-paid. For your protection insure the package and ship via a traceable method. B&H is not responsible for lost or damaged packages.

If you have any questions about a return, please call Customer Service Toll Free: 800-221-5743, In New York: 212-239-7765.

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# We buy, sell and trade USED EQUIPMENT

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## TO SELL:

Your old or used video, pro audio, photo, digital photo and lighting equipment is valuable to us. We pay the highest current market prices for good working condition, pre-owned equipment. We offer courteous and professional service, and we pay promptly. It's easy to sell your equipment to B&H.

- Accurate quotes at fair market prices
- Efficient and speedy handling of your equipment
- Check sent fast as per our agreement
- All quotes are contingent on our examination. If necessary, your equipment will be shipped back to you immediately, fully insured

### All you need to do is:

- Make your list of items for sale or trade
- Call, fax or e-mail our buyers for an estimate and get a quote number
- Pack your equipment carefully and write on your package B&H's address followed by your quote number
- Fully insure your package and ship to B&H Photo Video
- B&H will inspect your equipment, and upon your instruction send you a check or return your equipment

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### We buy from:

- Companies • Individuals
- Estates • Studios • Collections

Address to: **B&H Photo-Video  
Used Department**

420 Ninth Avenue • New York, NY 10001

Quote number: \_\_\_\_\_

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## TO BUY:

Considering buying pre-owned equipment? As America's largest video, pro audio, imaging and photo dealer, we carry a wide selection of fine pre-owned equipment at considerable savings over new equipment. We also have a tremendous inventory of pre-owned one-of-a-kind classics and collectibles. So if you are on a budget or can do without the latest bells and whistles, you can purchase some great gear and salt away the dollars for the day a new piece of technology comes along that you simply cannot live without.

- 20,000 pre-owned items in our inventory •
- Every pre-owned item is thoroughly checked, cleaned and/or serviced by professional technicians before being offered for sale
- 7-day satisfaction guarantee for video and 14-day for photo and digital purchases
- 30-day limited warranty for video and Digital 90-day limited warranty for photo (optional extended warranty available)
- Call today for our current inventory list, or see our monthly flyer

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