



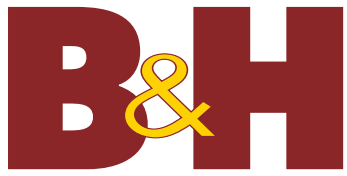
# The AV Presentation

SourceBook

# SourceBook

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*\*To protect our customers from fraud, all orders are subject to verification procedures. If we cannot reach you to verify your order, there could be a shipping delay.*

Prices are valid at the time of publication, July 2006 and are subject to change without notice. Specifications are those that have been supplied to us by the manufacturers and are subject to change without notice. Photos and tables are for illustration purpose and are subject to change without notice. Not responsible for typographical errors. © 2006 B&H Photo-Video-Pro Audio, Inc.

## SHIPPING

We endeavor to ship every order within 24 hours of receiving it. Shipments are generally made via UPS 3-Day Service within the continental U.S.A. (Orders to Post Office boxes will be sent via US mail. Oversized merchandise will be shipped via truck.) For faster delivery, 2nd day air and next day air service are available. Detailed shipping information is listed in the back of this catalog.

### When you receive your order, please follow these instructions

- Verify that you received all ordered items
- Carefully inspect that all merchandise is in perfect condition
- Test all equipment *after reading instruction manuals*
- If there are any **problems** with your order, please call our **Customer Service Department** immediately at:  
**Toll Free: 800-221-5743**  
**In New York: 212-239-7765**
- Any damage or missing item to your order must be reported **within 2 business days from the date of receipt**
- Until satisfied with your order...  
...Do NOT cut, write on or discard ANY of the packaging materials such as boxes, instructions, styrofoam inserts, plastic bags, etc.  
...Do NOT fill out the manufacturer's warranty cards or rebate coupons
- Retain your invoice

## LEASING

B&H has joined forces with a national leasing company to offer flexible, competitive rates with a quick turn-around for establishments seeking additional equipment.

Leasing gives you the ability to conserve capital, establish credit value for future needs, and take advantage of upgrades quickly. (If structured properly, a lease has many important tax benefits. We suggest that you consult with your accountant or financial advisor.)

Various lease options are available to suit your individual requirements. We offer both the \$1.00 Buy-Out with minimal down-payment and the Fair Market Value Lease (True Lease). You may prefer a deferred payment or short term lease.

Regardless of the lease you opt for, our leasing department will help you work out a deal which will be best for your business. They will coordinate your lease/sale with our various depart-

ments and the finance company and keep you abreast of opportunities and joint ventures between B&H, manufacturers and leasing companies.

From small proprietorships to production companies, to schools and municipalities, your leasing experience with B&H is certain to be a positive one.

Call Judy Klein, our lease rep, at (212) 239-7760 #2334.

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Most items sold by B&H are covered by a manufacturer's USA International, or (only those items imported directly by B&H.) B&H Warranty. If the item has a manufacturer's warranty, and it is after the 7-day B&H Customer Satisfaction Guarantee, service calls for repairs should be referred directly to the manufacturer or their authorized service center.

## CORPORATE ACCOUNTS

We invite representatives of large Corporations and businesses to apply for open account status with B&H Photo. For more information contact our Corporate Account rep, at (212) 239-7760 or (800) 708-5444.

## GOVERNMENT ACCOUNTS

Federal Government and Military Customers are welcome to order from us. Please call Federal Government account rep, at 800-851-4891 or 212-444-6797.

We welcome orders from State, City, Municipalities, Schools, Universities and College. Please fax your purchase orders to 212-239-7767. We also accept procurement cards.

## HOLIDAY SCHEDULES

When planning your purchase, please keep in mind our holiday schedule, and order early so that we can serve you better

### We Will Be Closed The Following Days:

Sunday .....	September 24, 2006	OPEN Wednesday .....	July 4, 2007
Sunday, Monday .....	October 1-2, 2006	Tuesday .....	July 24, 2007
Sunday-Sunday .....	October 8-15, 2006	OPEN Labor Day Monday .....	September 3, 2007
Thursday .....	November 23, 2006	Thursday-Friday .....	September 13-14, 2007
Monday .....	December 25, 2006	Friday .....	September 21, 2007
Monday .....	January 1, 2007	Thursday-Friday .....	Sept. 27-Oct. 5, 2007
Sunday .....	March 4, 2007	Thursday .....	November 22, 2007
Monday-Tuesday .....	April 2-10, 2007	Tuesday .....	December 25, 2007
Wednesday-Thursday .....	May 23-24, 2007	Tuesday .....	January 1, 2008

Due to the extra-high volume of calls we receive in the 2 to 3 days following our extended holidays, we prolong our hours and increase our sales staff to accommodate our customers.

We appreciate your patience in your attempts to get through.

## PRICE & UPDATES

We have omitted pricing on various products in the SourceBook for the following reasons:

1. Our regular discount prices for many products are much lower than the manufacturer's minimum suggested advertising price.
2. Unpredictable price changes that will inevitably occur during useful life of the SourceBook.

Our latest and best prices and availability are always accessible at [www.bhphotovideo.com](http://www.bhphotovideo.com)

## RETURN PROCEDURES

1. Should it be necessary to return an item, you may return it for a refund or exchange, excluding any shipping charges, within a period of 14 days for Photo equipment, and 7 days for Video, Audio, and Digital equipment. Underwater equipment cannot be returned once taken under water. Processing equipment cannot be returned or exchanged once used with chemicals/chemistry. Custom Built Computers/Non Linear systems (and parts installed) cannot be returned or exchanged but can be repaired under the B&H Custom Editing Systems warranty policies only. Original Manufacturer Computers, Computer products, Printers (once ink cartridge installed), Software, Educational Tapes and Books cannot be returned once opened; if defective it can be exchanged for the same model only.
2. TV's, TV/VCR/DVD Combos, and Monitors 25" and larger, cannot be returned. Video Cameras, VTRs and Projectors must show less than 120 minutes of use. Items that require assembly, once assembled, cannot be returned. Special Order items are

not returnable. B&H will not accept any returns or exchanges on film, paper, lamps, batteries, video batteries, books, ink cartridges, memory cards, tapes, or any other consumable products or items which have been removed from "blister-pack" packaging.

3. To return an item you must call Customer Service for prior approval and obtain an RMA number. All merchandise purchased from B&H is sold in its original factory packaging with all contents as supplied to us by the manufacturer/distributor. Merchandise can be returned only if in original manufacturer's packaging, same condition as sold, with all literature/instructions/documentation and blank warranty cards. Place the manufacturer's box into a shipping carton. Please do not place stickers or shipping labels on the original manufacturer's package. Ship to us pre-paid. For your protection insure the package and ship via a traceable method. B&H is not responsible for lost or damaged packages.

**If you have any questions about a return, please call Customer Service Toll Free: 800-221-5743, In New York: 212-239-7765.**



# Contract Holder

## Federal Government Sales

Our Federal Government department is staffed by well educated and skilled personnel, especially trained to meet the non standard instructions and requirements typical of the Federal Procurement Community.

We strive to meet and exceed the needs of our federal customers, regardless of how non-conventional your fulfillment instructions may be.

### WE SHIP WORLDWIDE (including APO and FPO)

Federal Supply Schedule	Product Category Schedule	Contract No.
<b>36</b>	The Office, Imaging and Document Solutions	GS-25F-0034P
<b>58</b>	Professional Audio/Video Telecommunication and Security Solutions	GS-03F-0022R
	Above category with Sony Contract *	GS-03F-4114B
<b>67</b>	Photographic Equipment – Cameras, Photographic Printer and related supplies and services (Digital and Film based)	GS-02F-0208P
<b>70</b>	General Purpose commercial information Technology Equipment, Software and Services	GS-35F-0678R
	Above category with Sony Contract *	GS-35F-4259D
<b>75</b>	Office Products/Supplies and Services and New Products/Technology	GS-02F-0011P
	Above category with Sony Contract *	GS-14F-8818B
<b>84</b>	Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster response	GS-07F-5636R

## Company Information

Contractor:	<b>B&amp;H Foto &amp; Electronic Corp.</b> d/b/a B&H Photo Video 420 9th Avenue, New York, NY 10001	Toll Free <b>(800) 851-4891</b>
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## Educational Sales Dept.

Choosing the best equipment to suit your personal needs can be challenging to say the least. Choosing the best equipment to suit the needs for your school's academic department can be absolutely daunting. To help you sort out fact from fiction, and to insure you are purchasing the right product to suit your needs, call the **Education Department @ B&H Photo & Video.**

### ■ Dedicated to your Educational Orders

The Education Department @ B&H Photo & Video was established to help you navigate the range of product lines we carry in order to satisfy your school's audio and visual needs. More than just a camera store, B&H is your source for sound systems, video recording and playback equipment, print output equipment and related media, computer equipment, and the broadest range of audio-visual gear you are likely to find under one roof. At B&H Photo & Video one-stop shopping is more than a catch phrase.

### ■ One Stop Hassle Free Shopping

A broad range of inventory however, does not guarantee you will get the best advice. To ensure you are purchasing the best (and correct) products to suit your needs, each of our Education Department customers is assigned a personal Senior Account Manager whose job it is to make sure your purchasing experience with us is hassle-free. By clarifying your particular needs up front, **your personal account manager** can present you with viable solutions to satisfy the needs of your department. If you should inquire about a product that may not be

the best choice for a particular need, **your personal account manager** will suggest alternative choices and will explain why one product or system might prove to be a better choice than another.



**Anyone can sell you a box...  
At B&H we understand the workings of what's in the box. If we recommend a product, it is because we believe in the product.**

the best service in the industry, contact the Education Department at B&H Photo & Video.

**We look forward to serving you.**

### ■ Compliance for Procurement

The Education Department @ B&H Photo & Video is currently compliant with *SciQuest* and *Ariba*. Special attention will be afforded to quantitative bids and RFQs (Request for Bids). To insure you get the best performance from equipment purchased at B&H, system installations are carried out by certified Cedia specialists. As for product pricing, we update our pricelists on a daily basis to insure you of getting the very best value for your money.

### ■ The bottom line is...

anyone can sell you a box. At B&H we understand the workings of what's in the box. If we recommend a product, it is because we believe in the product.

### ■ Visit our SuperStore

For a free tour of the B&H Superstore call **800-947-8003** or fax us at **800-743-0895**. Our email address is [biddept@bhphotovideo.com](mailto:biddept@bhphotovideo.com).

### ■ Commitment

You take your reputation seriously, so does the support staff at B&H Photo & Video. For professional advice, the best prices, and equally important,

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